



## **AGRI TRAILS COOP JOB POSTING** Internal & External

**FROM: Lisa Sutton**

**DATE: 7/31/2026**

**RE: OPEN POSITION – Seed Agronomist**

**REPORTS TO: Aaron Brinkman, Seed Manager**

**Summary:** The Seed Agronomist specializes in optimizing seed selection, placement and performance for ATC's customer base. Responsibilities include field scouting, analyzing crop yields, recommending seed treatments and overseeing the activities of the seed shed.

### **Essential Duties and Responsibilities**

- Actively works to develop new customers for our agronomy services.
- Provides customers with proper recommendations on seed, treatments and best management practices.
- Scouts producer fields and crops for weeds, insects and disease.
- Conducts soil sampling.
- Oversees the activities and inventory of the seed shed.
- Helps to conduct producer informational meetings and demonstration plots.
- Maintains positive customer and employee relations.
- Stays up to date on new technology and communicates this information to both internal and external stake holders.
- Communicates clearly and directly with supervisors, peers, customers and direct reports. Approachable, relates well to others, engages people, articulates clearly and actively listens.

### **Required Education and Experience**

- Bachelor's degree (B.A.) in Agronomy or a related area, such as soil conservation, agriculture education or general agriculture
- 1 year of agricultural experience

*\*Equivalent Combination of education/experience will be considered.*

**If you are interested in applying for this position,  
please e-mail your resume to [lsutton@agritrails.com](mailto:lsutton@agritrails.com).  
If you have any questions, please call Lisa at 785-366-7213.**